

ESCO's Partner of Choice



WESCO Energy Solutions has the depth of resources and expertise to deliver superior results for your ESCO projects. "ESCO" is in our name!

By leveraging our purchasing power as an essential value-added supply chain provider, our deep knowledge of energy efficient solutions, and our unique software platform, **we make complex energy savings projects easy and economical.** Through our partnership with you, we become one team, with one goal: providing exceptional value while delivering an unrivaled customer experience.

Why Partner With Us?

- International footprint
- Local presence with 500 U.S. branches
- Product neutral; all manufacturers available
- Contractor partner network
- M&V and commissioning
- Dedicated resources: auditing, rebates and incentives, project management, and design center
- Bundling of ECMs to create efficiencies
- Code compliance
- Prospecting support
- Warranty administration

We Offer a Unique Way of Helping ESCOs Succeed

Multiple Delivery Approaches

- Turnkey / single-source Responsibility
- In-house or Partner Installation
- Design and Supply
- Labor Only

Flexible Partnering Options

- Master Services Agreement
- Project Development Agreement
- Teaming Agreement
- At Risk

Warranty/Rebate Guarantees

- Guarantee Rebate \$ Amount
- Warranty Administration including product only, product and installation, and performance assurance.

Our Energy Efficient Solutions



Virus Response

UV disinfection and thermal imaging technologies helps ensure a healthier facility.



Smart Metering

Remote monitoring capabilities that provide useful analytics.



LED Lighting

Turnkey retrofits including auditing, design, installation, and rebates.



Networked Controls

30-70% more energy savings and better functionality & flexibility.



Electric Vehicle Charging

Attract desirable customers, tenants, and employees while dwell time.



Solar PV

Canopy, roof-mounted, ground-mounted, ballasted, or fixed.



Peter Alpert

Senior Account Executive

(805) 689-0170
palpert@wesco.com

Santa Barbara, CA



Andrew Bond

Senior Account Executive

(303) 587-4185
abond@wesco.com

Denver, CO